

## DISTRIBUTORS EVALUATION FORM

### 代理商评估表

Company Name 公司名称:	Address 公司地址:
Tel 公司电话:	Fax 公司传真:
Contact Person 联系人:	Mobile 联系人手机:
Number of Employee 公司人员总数:	Number of Sales 公司销售人员总数:

*Please fill the blank as detail as possible. 请尽量详细地填写下表。*

What products you're selling now? Please list your brands.

贵司现在代理销售哪些产品？请列出所代理产品的品牌。

Which marketing area you're focusing on?

贵司目前关注哪些市场？

Have you ever been the distributor of WATSON MCDANIEL's competitor? If yes, which brand?

贵司是否曾经或现在是WATSON MCDANIEL产品竞争对手的代理商？如果是，请说明哪个品牌？

Please list your Top 5 sales achievement reference in last two years.

请列出贵司近两年最好的五项销售业绩。

What's the sales achievement of your company last two years?

请分别列出贵司近两年的年销售额。

How are you planning to sell WATSON MCDANIEL?

针对WATSON MCDANIEL产品，贵司有何销售计划？

*Thank you for your time and great support to our work! We'll contact you soon!*

**感谢您的配合和对我们工作的大力支持！我们将尽快与您取得联系！**

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